



# SCOTT LYLE REALTORS

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## PREPARING YOUR HOME FOR SALE

With buyers, first impressions count. A small investment in time and money will give your home an edge over other listings in the area when the time comes to show it to a prospective buyer.



Here are some suggestions that will aid you in getting top market value for your home:

### GENERAL MAINTENANCE

- Oil squeaky doors
- Tighten doorknobs
- Replace burned out light bulbs
- Clean and repair windows
- Touch up chipped paint
- Repair cracked plaster
- Repair leaking taps and toilets

### SPIC AND SPAN

- Shampoo carpets
- Clean washer, dryer and tubs
- Clean furnace
- Clean fridge and stove
- Clean and freshen bathroom

### THE SPACIOUS LOOK

- Clean stairs and halls
- Store excess furniture
- Clear counters and stove
- Make closets neat and tidy

### CURB APPEAL

- Cut lawns
- Trim shrubs and lawns
- Weed and edge lawns
- Pickup any litter
- Clear walk and driveway of leaves
- Repair gutters and eaves
- Touch up exterior paint

### THE BUYING ATMOSPHERE

- Be absent during showings
- Turn on all lights
- Light fireplace
- Open drapes in the daytime
- Play quiet background music
- Keep pets outdoors or confined

### THE FIRST IMPRESSION

- Clean and tidy entrance
- Make sure doorbell works
- Polish door hardware

